

Message Text

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73

ACTION XMB-07

INFO OCT-01 EA-11 ISO-00 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 OPIC-12 SPC-03 CIEP-02

LAB-06 SIL-01 OMB-01 DRC-01 /089 W

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R 020841Z NOV 73

FM AMEMBASSY SEOUL

TO SECSTATE WASHDC 880

INFO USDOC WASHDC

UNCLAS SEOUL 7382

FOR EXIMBANK

E.O. 11652: N/A

TAGS: ETRA, EGEN, KS

SUBJECT: EXIMBANK P/C \$11 MILLION SHRIMP TRAWLERS

REF: A. SEOUL 5500

B. STATE 158724

C. SEOUL 4637

1. LIM JEE-HWAN, MANAGER OF FOREIGN AFFAIRS FOR JEDONG INDUSTRIAL CO., CALLED ON EMBASSY NOVEMBER 1 TO DISCUSS TERMS FOR EXIMBANK PRELIMINARY COMMITMENT FOR \$11 MILLION SHRIMP TRAWLERS FOR KOREA MARINE INDUSTRIAL DEVELOPMENT CORPORATION. REFTELS PROVIDE BACKGROUND ON JEDONG/KMIDC PROJECT FOR SHRIMP TRAWLING IN CARRIBEAN.

2. LIM STATED THAT CURRENT EXIMBANK CONDITIONS PROVIDE FOR GRACE PERIOD OF SIX MONTHS FROM MID-POINT OF DELIVERY AND SEVEN YEARS TO REPAY. PROJECT, HOWEVER, WOULD REQUIRE LONGER GRACE PERIOD FOR GENERATION OF INCOME. REASON IS THAT JEDONG IS EXPERIENCED WITH SLOWER ENGINES ON JAPANESE-BUILD SHRIMP BOATS AND WOULD NEED PROVING TIME (INCLUDING CREW TRAINING) ON U.S. BUILT BOATS WITH HIGHER SPEED ENGINES.

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3. JEDONG/KMIDC WOULD WISH TO HAVE GRACE PERIOD OF AT LEAST

18 MONTHS. IT DESIRES NO CHANGE IN PERIOD OF REPAYMENT.

4. LIM STATED THAT JEDONG ATTORNEY IN WASHINGTON WOULD SUBMIT DATA ON INCOME GENERATION EXPERIENCE AND PROJECTION TO EXIMBANK IN SUPPORT OF REQUEST FOR LONGER GRACE PERIOD.

5. WE TOLD LIM THAT WE WERE SURE THAT EXIMBANK WOULD GIVE FULL CONSIDERATION TO JEDONG/KMIDC REQUEST.

6. WOULD APPRECIATE EXIMBANK ADVICE AS TO PROPER RESPONSE IF AND WHEN QUERIED AGAIN.
HABIB

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ETRA
Control Number: n/a
Copy: SINGLE
Draft Date: 02 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973SEOUL07382
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: SEOUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731157/aaaabpsg.tel
Line Count: 73
Locator: TEXT ON-LINE
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A.SEOUL 5500, B.STATE 158724, C.SEOUL 4637
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 07 NOV 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07-Nov-2001 by joneskg0>; APPROVED <05-Feb-2002 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXIMBANK P/C \$11 MILLION SHRIMP TRAWLERS
TAGS: EGEN, KS
To: SECSTATE WASHDC WASHDC
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005